

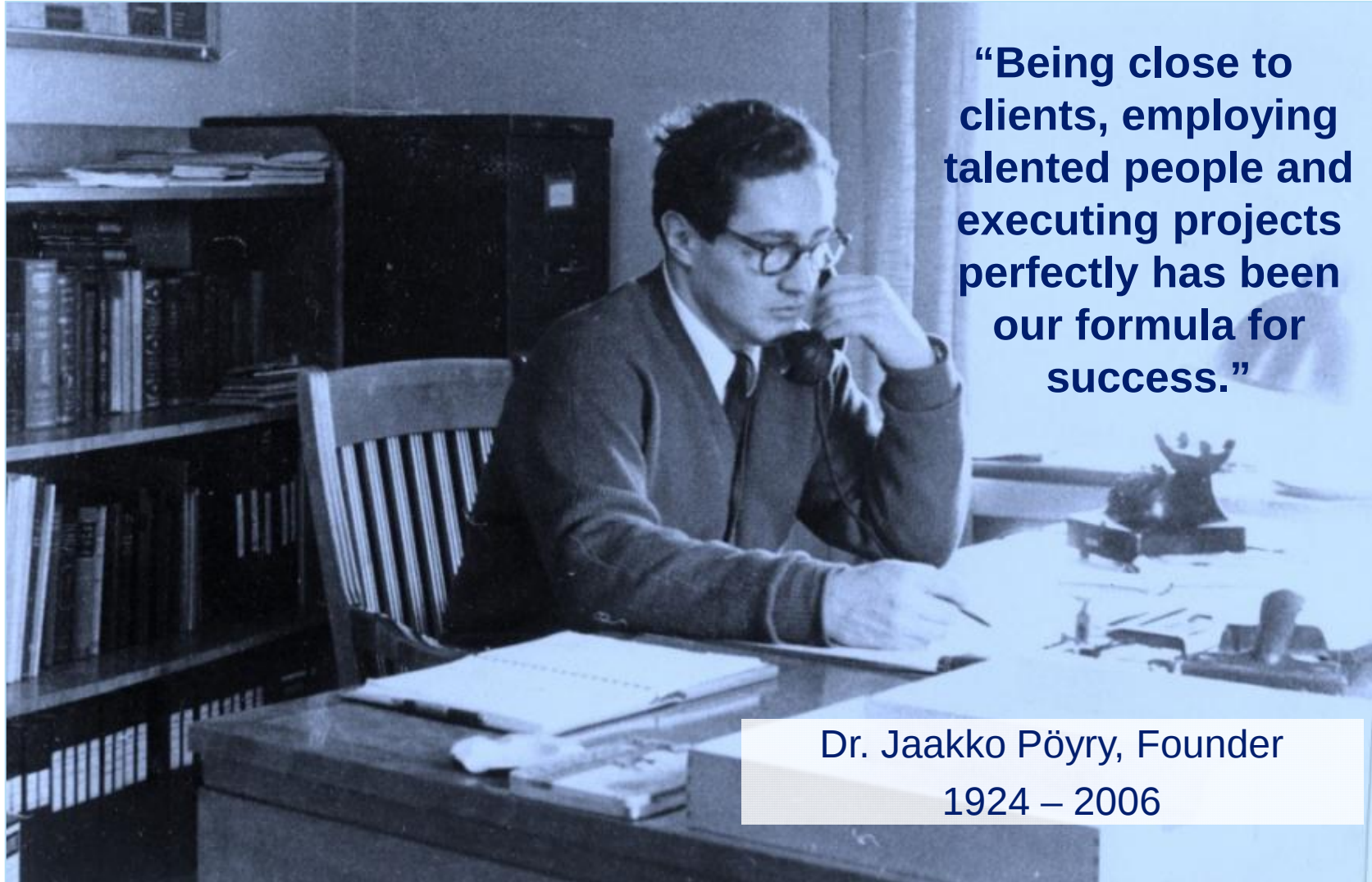


COMPANY PRESENTATION

March 2016



STARTED AS A ONE MAN'S DREAM...



TODAY DELIVERING CONSULTING AND ENGINEERING GLOBALLY

Pöyry is an international consulting and engineering company, dedicated to serving clients across the world's energy and industrial sectors

- 6,000 experts
- 10,000+ projects delivered annually
- Solid track record in pulp and paper
- Leading hydro and power market engineers
- EUR 575 million net sales in 2015



ENGINEERING AND CONSULTING POWER HOUSE

Connecting deep insight and competence across our selected sectors



ENERGY

- Hydropower
- Renewable Energy
- Thermal Power
- Nuclear Energy
- Transmission & Distribution
- Energy Management Consulting



INDUSTRY

- Pulp & Paper
- Chemicals & Biorefining
- Mining & Metals
- Forest Industry Management Consulting

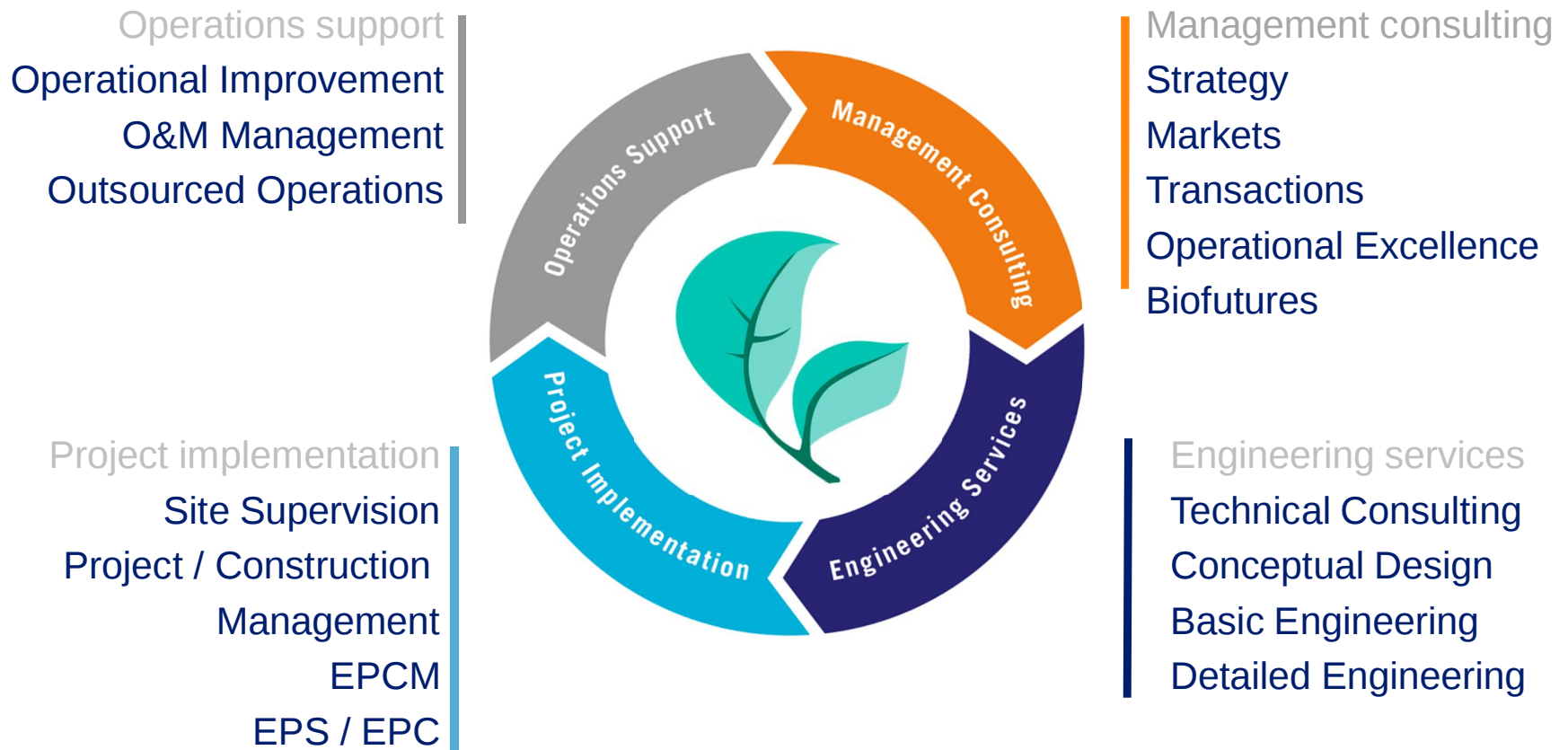


INFRASTRUCTURE

- Transportation
- Water
- Real Estate (Buildings)



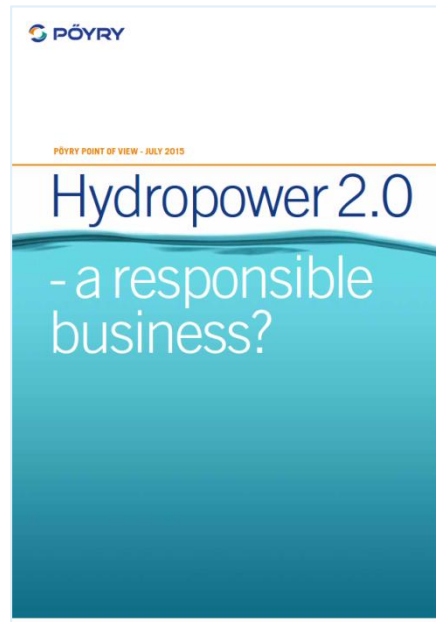
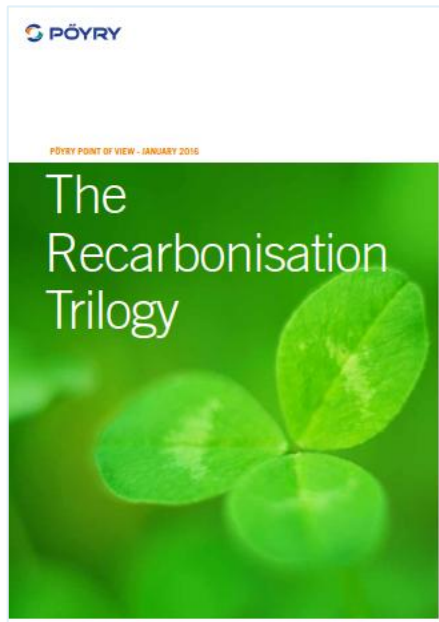
PROJECT LIFECYCLE SERVICES



Consulting. Engineering. Projects. Operations

EXCHANGING INSIGHT AND KNOWLEDGE

- Understanding the big picture – megatrends affecting the business environment
- Experts connected through a global network – insight of the local conditions



MANAGEMENT CONSULTING

7 Global Management Consulting Practices:

- Energy Market Analysis and Design
- Energy Companies
- Forestry, Biomass and Wood Industry
- Biorefining, Paper and Packaging
- BioFutures
- Operational Excellence
- Transactions

Providing strategic advice across the value chain underpinned by deep expertise, market insight and understanding



ENERGY

4 Global Competence Lines:

- Hydropower
- Thermal Power & Renewable Energy
- Nuclear Energy
- Transmission & Distribution

Providing clients with clean and effective energy solutions

Strong track record in designing and implementing complex energy projects involving innovative technologies

Consulting. Engineering. Projects. Operations



INDUSTRY

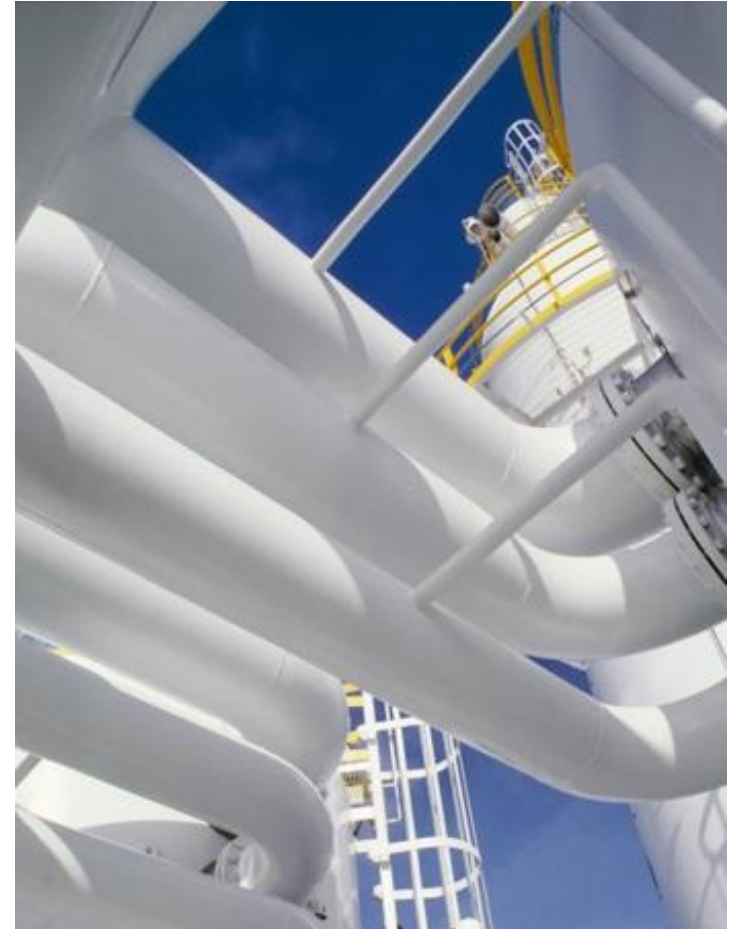
2 Global Competence Lines:

- Pulp & Paper
- Chemicals & Biorefining

Strong track record in forest industry,
expanding services in chemicals &
biorefining

Broad service offering; delivering solutions
for complex new investment projects and
rebuilt of existing plants

Consulting. Engineering. Projects. Operations



PÖYRY CHINA

Who are we...

- Pöyry started providing professional services in China through offshore offices in 1970s, and experienced a steady development of its local presence in 1990s. Pöyry (Beijing) Consulting Company Limited, a fully owned subsidiary, was established in 2005, as the operation platform for Management Consulting, Energy and Regional Businesses in China. Pöyry Shandong Engineering Consulting Company Limited, a joint venture owned by Pöyry as the majority shareholder and Shandong Light Industry Design Institute (SLIDI) was established in 2006, which serves as one of Pöyry's Global Engineering Centers, and as the operation platform for Industry Businesses.



PÖYRY CHINA

- Today, Pöyry's expertise in China covers a wide range of sectors from pulp and paper, energy to transportation. The services provided in China include management consulting, technical consulting, engineering design, and construction project management. We deliver state-of-the-art and yet practical, competitive solutions. Our services are aimed to meeting the needs of clients in China and at the same time to comply with international professional standards. Pöyry operates in China through permanent offices in Shanghai, Beijing, and Ji'nan. In addition, Pöyry delivers services for large projects through project offices across China.



REGIONAL OPERATIONS – DELIVERING TO CLIENTS LOCALLY

- Broad range of engineering, technical advisory and environmental services
- Delivered across energy, industry, transportation and water sectors
- Experts understanding specific local situation, underpinned by global competence and insight
- Multi-domestic presence and offices located in easy reach of client's operations



Consulting. Engineering. Projects. Operations

LOCAL PRESENCE

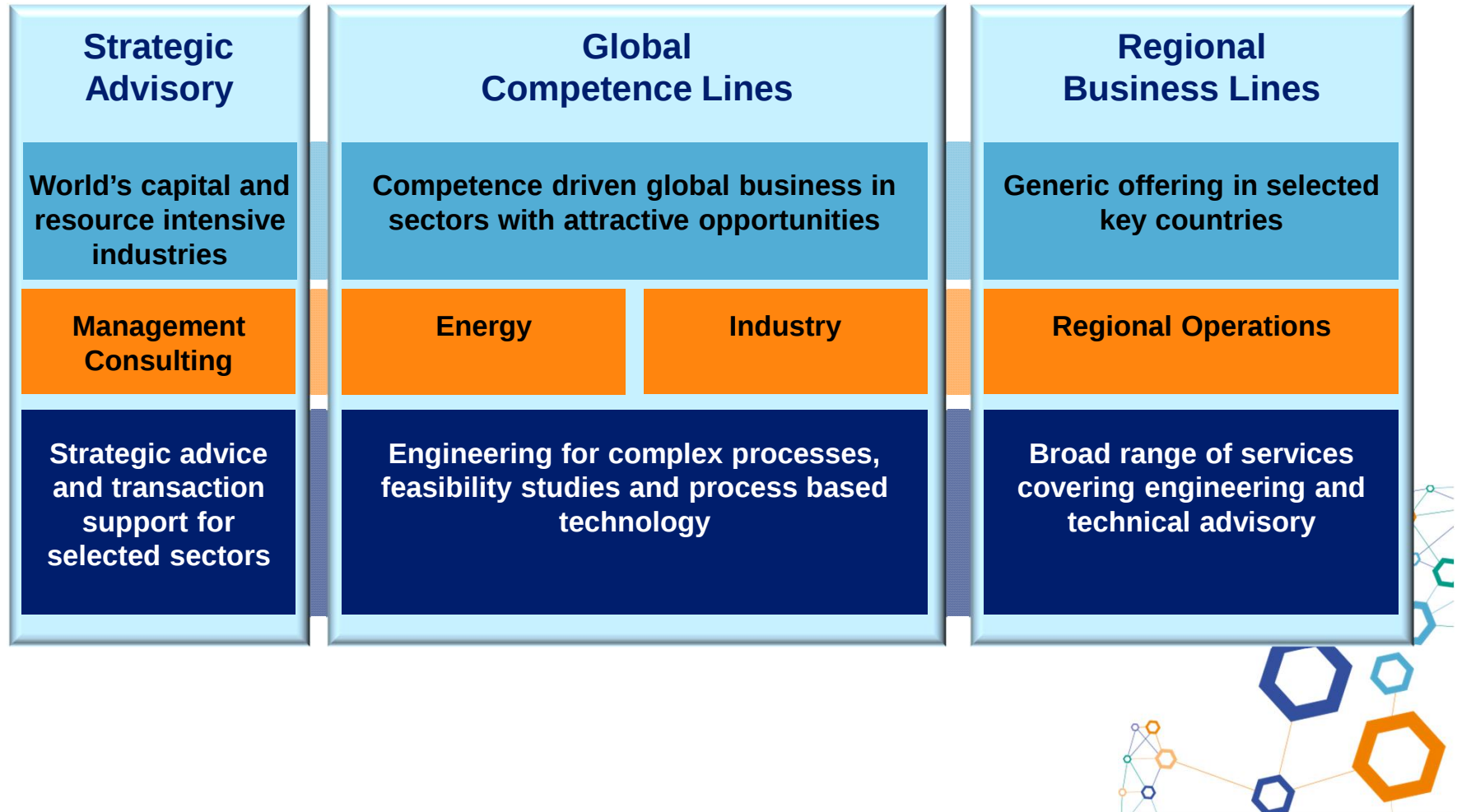
- 5 Regions

- Northern Europe
- Central Europe
- Asia-Pacific
- North America
- Latin America

- 7 Key Countries

- Finland
- Sweden
- Germany
- Switzerland
- Austria
- Thailand
- Brazil

ORGANISATIONAL STRUCTURE



OUR VISION

Our vision is to be **the trusted partner**, delivering **smart solutions** through **connected teams**.



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